

MARYAM MAJIDIAN

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SUMMARY

Accomplished professional with a Doctorate in Knowledge Management, over 20 years of experience in managing healthcare industries, and 10 years of KM consulting for nonprofit organizations. Proven record in designing and implementing training programs for staff. Skilled at inspiring, motivating, and coaching teams, and building effective relationships at all organizational levels. Expert in implementing knowledge systems using existing facilities.

SKILLS & EXPERTISE

Leadership	Knowledge Management Systems	Research Techniques
Collaboration & Networking	Analytical & Critical Thinking	Content management
Communication Skills	Project Management	Risk Assessment Healthcare

PROFESSIONAL EXPERIENCE

Senior Consultant/Director of Knowledge Management, The Iran Circle Organization, 2024, Boston

- Developed strategic plans to achieve organizational goals in cultural exchange, educational programs, and research to empower individuals through knowledge sharing.

Knowledge Management Consultant, Self-Employed, 2016-2024

- Enhanced operational efficiency for eldercare
- provided consulting for the Children's Rights Protection Association, and supported underrepresented communities in Baluchistan.

Academic Advisor, Gonabad Medical University & Soofi Business School, Iran, 2020-2022

- Advised Master's degree students on theses in Social Work and Elderly Services.

Board Member, Kherade Parsi Co., 2016-2018

- Invited international KM advisors to train Iranian managers,
- Organized an international conference on Customer Knowledge Management (CKM)
- Designed individualized KM roadmaps for businesses.

Factory Manager, Asia Chemi Teb Pharmaceutical Co., 2003-2023

- Led a team of 180 to optimize factory operations as a representative of a European company
- Improving product quantity and quality while fostering a culture of safety, quality, and continuous improvement.

Director of Knowledge Management, Asia Chemi Teb Pharmaceutical Co., 2017-2023

- Developed and implemented KM strategies to support organizational goals
- Facilitated cross-departmental knowledge sharing through lessons learned and innovative events and monitored the effectiveness of KM and development initiatives.

Research and Development Manager, Asia Chemi Teb Pharmaceutical Co., 1998-2003

- Led a team in formulating five dental products and hospital disinfectants.

ACCOMPLISHMENTS

- **Designed and Implemented an Empowerment Model for Minor Workers**
Established two entrepreneurship centers, providing vocational training and resources
- **Established Educational and Community Resources in Underdeveloped Villages**
Built schools and local libraries, and facilitated access to clean water in Baluchistan
- **Led Infection Control Initiatives of shelters during the COVID-19 Pandemic**
Offered disinfectants and trained individuals
- **Managed Nationwide Varnish Therapy Program**
Directed a large-scale dental health initiative, successfully providing varnish therapy to prevent tooth cavities in three million children across Iran.

EDUCATION

- **Doctorate in Knowledge-Based Business Administration**, IMI (Tehran), 2014-2017
Thesis on Factors Impacting the Increase of Psychological Capital in Organizations
- **Master's degree in chemistry**, Azzahra University (Tehran), 1995-1997
- **Bachelor's degree in chemistry**, Shahid Beheshti University (Tehran), 1990-1994

Personal information and certificates

- US Permanent Resident (Green Card Holder)
- Certified in ISO9001, ISO13485, ISO14001, GMP, HSE, negotiation techniques, corporate governance, innovation in business, BPMN
- Author of the book “Details of Communication with Elderly Parents” and member of the author team for “Infection Control of Dental Clinics” (in Farsi)
- Persian (Native speaker) > English (Fluent)
- Interested in traveling and experienced in working with diverse cultures and background